OpenClinica

For Research Directors, Department Chairs, and Principal Investigators

The Reality You're Facing

Your teams are brilliant scientists—not software engineers—yet they're spending weeks configuring systems and rebuilding workflows for every study. Grant reviewers expect NIH-grade compliance, IRB committees demand audit trails, and your researchers are burning hours on administrative work instead of advancing their science.

The real cost isn't just inefficiency. It's the research that doesn't happen because your teams are too busy managing tools instead of working in flow.

What High-Performing Research Programs Do Differently

The most productive academic research teams have adopted integrated platforms that handle compliance by default, reduce setup time from months to days, and give researchers a single environment for the entire study lifecycle.

What This Looks Like in Practice:

Fast, Compliant Foundations
Launch IRB-ready studies in days using templated CRFs and built-in 21 CFR Part 11 compliance. No 6-week implementation phase. No IT bottlenecks.

One Platform, Not Five Vendors
eConsent, EDC, eCOA, and analytics working together. Consent data flows automatically into your study database. participant surveys sync in real time. One login. One source of truth.

Transparent Pricing That Fits Grant Budgets
Modular packages aligned with your study volume. No hidden fees. Predictable costs you can justify in NIH grant budgets.

Why Enterprise Vendors Don't Work for Academic Research

The problem isn't just complexity—it's that most EDC platforms weren't built for you. Medidata, Veeva, and Oracle design for multi-million dollar Phase III trials, not R01 budgets. Their pricing models assume pharma-scale portfolios. Their support teams don't speak NIH grant language. And when your IRB deadline is approaching, you're competing for attention with enterprise accounts worth ten times your contract value.

This creates an impossible choice: compromise on compliance, exhaust your research budget on licensing fees, or limit the scope of studies you can actually run. Your institution deserves better options.

The Partnership That Makes It Work

Every OpenClinica client gets a dedicated Customer Success Manager, guided onboarding, 24/5 support, and on-demand training. Need expert help? Our Professional Services team handles everything from protocol review to full study builds.

We've spent over 20 years working with academic medical centers. We understand IRB requirements, grant constraints, and institutional procurement. This isn't vendor support—it's partnership with people invested in your research outcomes.

What Changes When You Get This Right

For Your Research Program

Launch studies in days, not months. Reach diverse populations with integrated recruitment. Satisfy compliance officers with proven regulatory readiness. Run more studies with the same staff.

For Your Researchers

Clear pricing removes procurement anxiety. Templates eliminate repetitive setup work. Timely validation means fewer queries and cleaner datasets.

For Your Institution

Faster study startup helps you win grants and attract collaborators. Transparent pricing fits your financial reality. Built-in compliance protects your reputation.

The Bottom Line

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